

# Are you a Stonewool manufacturer..

## ...looking for an easy way to save money?

Saint Gobain replaced their mechanical encoders with a LaserSpeed® and reduced their scrap considerably. For length measurement, manufacturers traditionally relied on mechanical encoders. However, it is impossible to get wheel encoders to give accurate length measurement and consistent cut edges due to slippage and wear—causing frequent calibration.

### *What's wrong with frequent calibration?*

It takes time—time away from manufacturing. Mechanical encoders may have a low purchase price but the total cost of ownership is staggering.

Do what Saint Gobain did, get rid of those mechanical encoders and replace them with a Laserspeed! This is what the Laserspeed did for them and can do for you:

- No more re-calibrating
- +/- 0.05% accuracy; worse case (that is 20 – 40 times more accurate than a contact encoder)
- Simple point and measure installation
- Flexible I/O interface to connect to any control system
- Consistent, straight cuts



## **LaserSpeed®**

**What are you waiting for?**

**Buy a Laserspeed and start saving money today.**

# **BETA LaserMike**

**Need a quote?**

Contact us at 937-233-9935 or via email: [sales@betalasermike.com](mailto:sales@betalasermike.com)